

# YOUR ANCHOR

## Trade Credit Insurance

### Insurance For Business Exporters

#### Do You Qualify?

1. Export goods must be at least 51% U.S. Content, and shipped from the United States.
2. Insured Foreign Services must be performed by U.S. personnel.
3. At least 1 year operational history and/or industry experience.
4. A Business has less than 500 employees.
5. Military products are excluded.
6. Visit our website at [BrownriggInternational.com](http://BrownriggInternational.com) for more information and an application.

#### Extend Credit and Protect Against Non-Payment

The Export-Import Bank of the United States, an independent government agency, offers credit insurance to protect against commercial and political risk.

- **Mitigating Risk:** Insure foreign account receivables and services against nonpayment by buyers. Coverage protects against political (war, revolution and transfer risk) and commercial risks (insolvency, bankruptcy and default).

- **Marketing:** Know you have the security and competitive edge to go global. Increase your sales by expanding into risky markets. Safely lower your costs. There's no costly foreign financials to manage and policies are built around offering convenient credit terms.

- **Financing:** Access additional credit in tight economic times by using Insured Accounts Receivables to increased borrowing capacity. Most major banks accept US insured receivables as collateral.

#### Multi-Buyer Policy

Insure all sales to eligible international buyers by extending "open account" credit terms. Qualified businesses receive a simplified premium schedule, no first loss deductible, and financing against insured receivables. Standard policies include 95% coverage for political and commercial losses, with special rates for countries with no risk factors.

Terms	Rates
1-60 days	.55 per \$100
61-120 days	.90 per \$100
121-180 days	1.15 per \$100

#### For more information contact:

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